



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 14/2026

(*NEW SEASON TEAS ONLY)

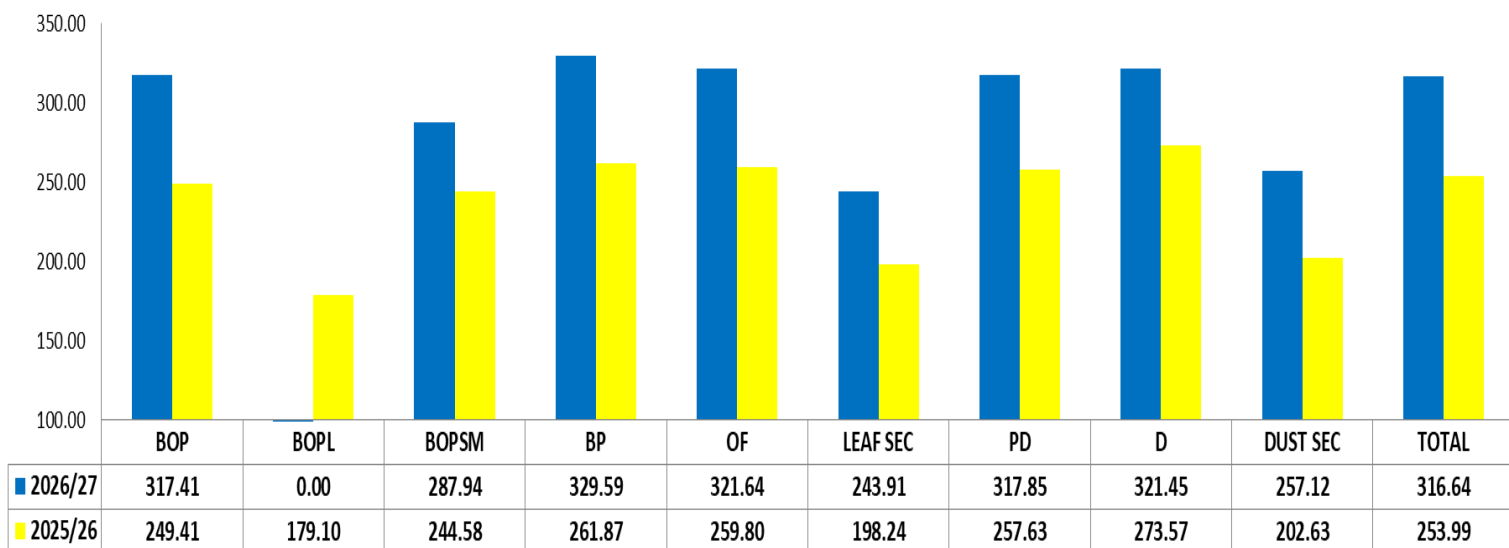
Market Report	
LEAF	DUST
* Market witnessed good demand. * New Season Assam estates sold at levels higher than last year. Levels as given below: Best sorts sold 450+ Good category sold 380-410 Better mediums 340-370 Mediums 300-330 Plainers 190-220	* Market witnessed fair demand. * New Season Assam estates sold at levels higher than last year. Levels as given below: Best sorts sold 450+ Good category sold 360-400 Better mediums 320-350 Mediums 280-310 Plainers 200+

Buying Analysis	
LEAF	DUST
* WI: Operated. * Internals: Good support. * Exporters: Limited enquiry.	* WI: Operated. * Internals: Fair support.

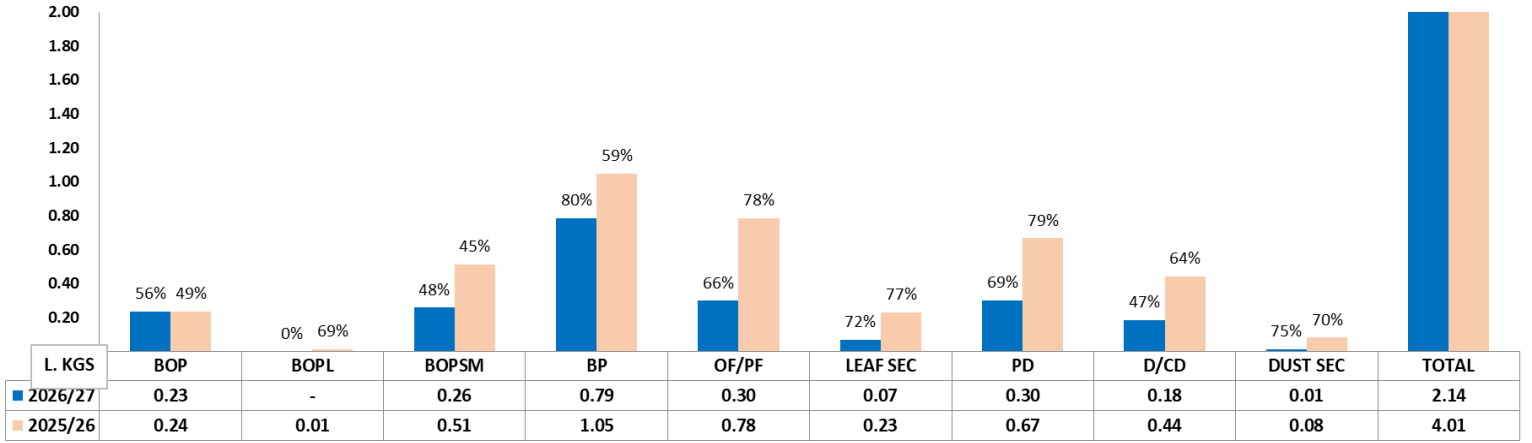
AUCTION AVERAGES												
	2025/26			2024/25			2023/24			UPTO SALE 14		
	SALE 14	SALE 12(2025/26)	+/-	SALE 14	SALE 13(2024/2025)	+/-	SALE 14	SALE 13(2023/24)	+/-	2025/26	2024/25	2023/24
LEAF	316.36	157.29	159.08	251.53	159.33	92.19	297.01	125.29	171.72	316.36	251.53	297.01
DUST	317.55	150.94	166.61	259.83	138.78	121.04	199.82	107.16	92.66	317.55	259.83	199.82
TOTAL	316.64	155.35	161.29	253.99	152.01	101.97	273.23	117.56	155.68	316.64	253.99	273.23

GTAC AUCTION AVERAGES									
SALE		14	15	16	17	18	19	20	21
LEAF	2026/27	316.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	2025/26	251.53	137.34	0.00	220.96	211.87	206.79	204.00	216.59
DUST	2026/27	317.55	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	2025/26	259.83	237.64	0.00	230.59	222.95	220.48	215.47	234.85
TOTAL	2026/27	316.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	2025/26	253.99	237.43	0.00	224.06	215.56	211.22	207.48	222.61

GTAC Grade Wise Averages Upto Sale 14



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 14



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2,01,880	1,32,172	316.69	35%	1,12,414	64,192	185.49	43%	2,01,880	1,32,172	316.69	35%
FANNINGS	44,820	29,709	321.64	34%	79,611	53,067	157.75	33%	44,820	29,709	321.64	34%
LEAF SEC.	2,422	2,181	224.76	10%	53,720	45,691	117.13	15%	2,422	2,181	224.76	10%
LEAF TOTAL	2,49,122	1,64,062	316.36	34%	2,45,745	1,62,951	157.29	34%	2,49,122	1,64,062	316.36	34%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	82,424	48,312	319.21	41%	50,183	41,485	180.53	17%	82,424	48,312	319.21	41%
DUST SEC.	1,767	1,329	257.12	25%	35,743	29,951	109.97	16%	1,767	1,329	257.12	25%
DUST TOTAL	84,191	49,641	317.55	41%	85,927	71,436	150.94	17%	84,191	49,641	317.55	41%
TOTAL	3,33,313	2,13,703	316.64	36%	3,31,672	2,34,387	155.35	29%	3,33,313	2,13,703	316.64	36%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	2,49,122	1,64,062	316.36	34%	2,45,745	1,62,951	157.29	34%	2,49,122	1,64,062	316.36	34%
2025/26	4,71,240	2,82,073	251.53	40%	7,57,403	5,55,905	159.33	27%	4,71,240	2,82,073	251.53	40%

DUST	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	84,191	49,641	317.55	41%	85,927	71,436	150.94	0%	84,191	49,641	317.55	41%
2025/26	1,64,335	1,18,826	259.83	28%	4,26,580	3,07,628	138.78	28%	1,64,335	1,18,826	259.83	28%

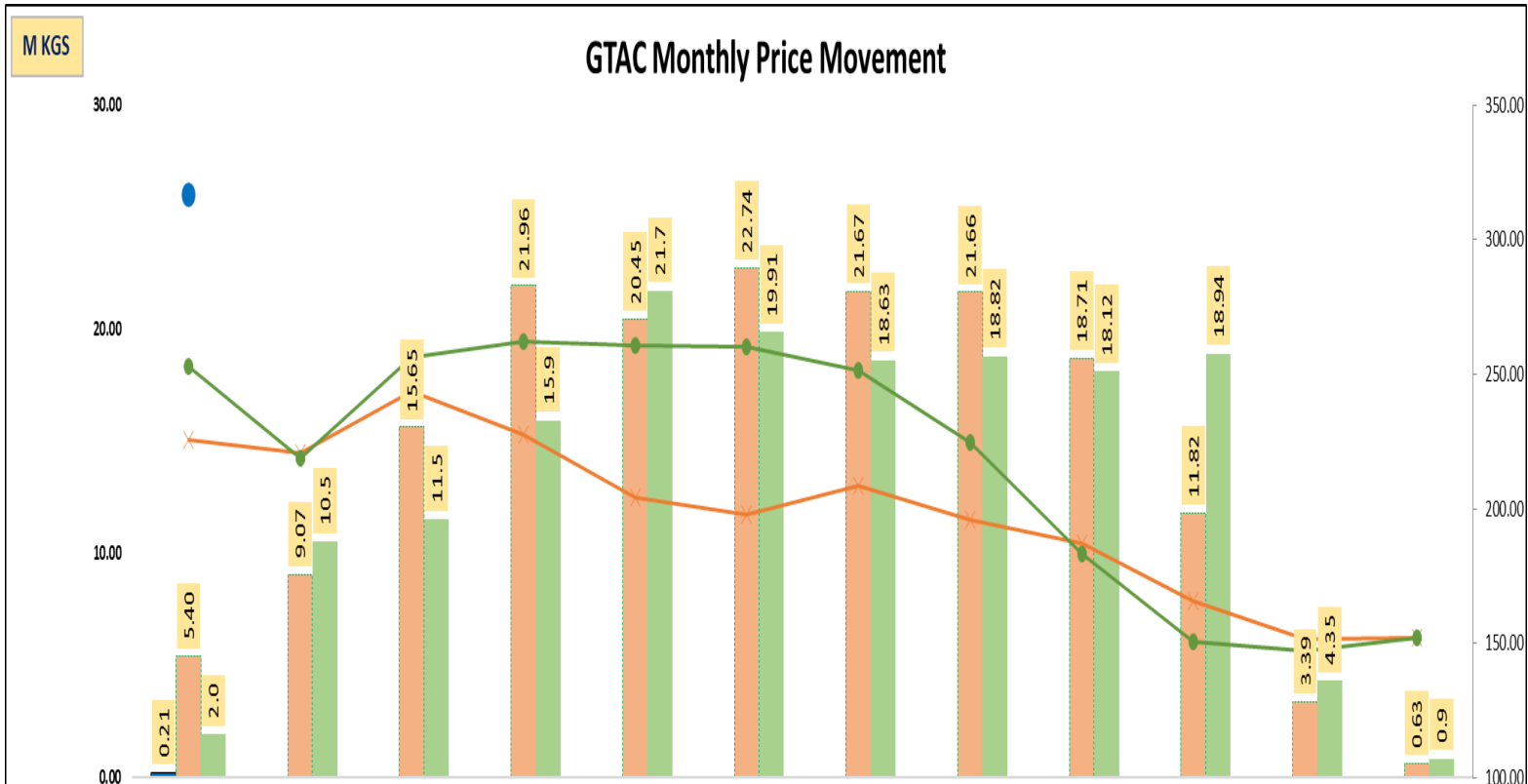
TOTAL	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	3,33,313	2,13,703	316.64	36%	3,31,672	2,34,387	155.35	29%	3,33,313	2,13,703	316.64	36%
2025/26	6,35,575	4,00,898	253.99	37%	11,83,983	8,63,533	152.01	27%	6,35,575	4,00,898	253.99	37%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 14			2026/27		UPTO SALE 14		
	SALE 14	SALE 12(2025/26)	2026/27	2025/26	2024/25	SALE 14	SALE 12(2025/26)	2026/27	2025/26	2024/25
BELOW 150	0	73	0	1	6	0	77	0	1	47
BETWEEN 151.00-200.00	5	13	5	27	2	5	7	5	20	8
BETWEEN 201.00-250.00	18	1	18	27	14	14	1	14	27	5
BETWEEN 251.00-300.00	17	5	17	20	22	11	9	11	22	16
BETWEEN 301.00-350.00	20	3	20	17	31	41	1	41	21	16
ABOVE 350.00	39	5	39	9	26	30	5	30	9	8

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
15	22,589	5,884	28,473	22,731	7,506	30,237	-142	-1,622	-1,764
16	NO SALE								
17	50,827	17,265	68,092	79,930	28,742	1,08,672	-29,103	-11,477	-40,580
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	316.64											
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note April 2026-27 Price is calculated on SALE 14 Only

GTAC BUYING FOR THE SALE 14

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	2,49,122.1	Kgs		84,190.5	Kgs		3,33,312.6	Kgs			
SOLD	1,64,061.5	Kgs		49,641.0	Kgs		2,13,702.5	Kgs			
SOLD %	66%			59%			64%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	0	-	0%	TCPL	0	-	0%	TCPL	0	-	0%
HUL	0	-	0%	HUL	0	-	0%	HUL	0	-	0%
W.India	53,365	334.54	33%	W.India	25,480	336.58	51%	W.India	78,846	335.20	37%
WI.Pack	40,076	356.06	24%	WI.Pack	8,324	321.97	17%	WI.Pack	48,400	350.20	23%
N.India	47,595	286.41	29%	N.India	5,619	282.04	11%	N.India	53,214	285.95	25%
NI.Pack	11,200	269.01	7%	NI.Pack	2,355	311.89	5%	NI.Pack	13,555	276.46	6%
Packeteers	156	280.00	0%	Packeteers	0	-	0%	Packeteers	156	280.00	0%
C.India	1,441	393.13	1%	C.India	0	-	0%	C.India	1,441	393.13	1%
Exports	2,311	230.79	1%	Exports	1,088	244.54	2%	Exports	3,399	235.19	2%
Local	5,601	236.17	3%	Local	3,237	255.22	7%	Local	8,838	243.15	4%
S.India	671	277.13	0%	S.India	1,664	317.40	3%	S.India	2,336	305.82	1%
Others	1,646	294.12	1%	Others	1,873	302.98	4%	Others	3,519	298.83	2%
TOTAL	1,64,062	316.36	100%	TOTAL	49,641	317.55	100%	TOTAL	2,13,703	316.64	100%

GTAC ASSAM BATTING ORDER UPTO SALE 14

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HALMARI	1	689	536.84	1	1,645	441.63
DECKIAJULI	2	889	526.32			
HALMIRA	3	1,575	422.05			
DOOMNI	4	2,980	422.01	11	1,639	350.72
DOOLAHAT	5	2,969	421.10	14	6,362	333.37
DUKLINGIA	6	489	417.64	3	3,011	390.81
GHILLIDARY	7	1,117	410.30			
BAHIPOOKRI	8	8,094	390.39			
HATIJANCLONAL	9	9,142	389.64	10	2,953	355.60
SOCKLATINGA	10	176	386.00			
HUNWAL	11	221	381.00			
BIJLEEJAN	12	2,000	380.60	5	9,938	373.22
NAGRIJULI	13	1,491	379.18			
DEMOW	14	759	372.75	38	228	281.00
KOPATI	15	3,446	371.36	7	3,375	366.75
DEKORAI	16	11,769	369.40			
RAJGARH	17	474	367.34			
DIROK	18	6,867	364.27			
PHULBARI	19	4,335	364.08			
BOKAHOLA	20	1,065	362.32	21	5,453	310.67
DUFFLAGHUR	21	2,247	361.65			
BEHALI	22	11,354	355.84	31	15,650	290.23
ARUN	23	1,060	351.11			
MADHUPUR	24	8,854	350.38	23	13,126	308.85
LUKWAH	25	1,345	350.24	20	5,709	313.57

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 14

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HALMARI	1	689	536.84	1	1,645	441.63
DECKIAJULI	2	889	526.32			
HALMIRA	3	1,575	422.05			
DOOMNI	4	2,980	422.01	15	1,639	350.72
DOOLAHAT	5	2,969	421.10	21	6,362	333.37
DUKLINGIA	6	489	417.64	3	3,011	390.81
GHILLIDARY	7	1,117	410.30			
NARAYANPUR	8	1,106	406.62	20	811	335.91
BORSAPORI	9	1,153	398.56			
BAHIPOOKRI	10	8,094	390.39			
HATIJANCLONAL	11	9,142	389.64	13	2,953	355.60
SOCKLATINGA	12	176	386.00			
BOKAHOLA	13	3,331	383.08	41	12,535	304.50
HUNWAL	14	221	381.00	27	3,977	317.93
BIJLEEJAN	15	2,000	380.60	7	9,938	373.22
NAGRIJULI	16	1,491	379.18			
DEMOW	17	759	372.75	54	228	281.00
KOPATI	18	3,446	371.36	9	3,375	366.75
DEKORAI	19	11,769	369.40	34	9,185	309.51
RAJGARH	20	474	367.34			
DIROK	21	6,867	364.27	30	5,468	314.19
PHULBARI	22	4,335	364.08			
DUFFLAGHUR	23	2,247	361.65			
BEHALI	24	11,354	355.84	47	15,650	290.23
ARUN	25	1,060	351.11			

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